

Dear HR,

Thank you for taking the time to read this cover letter in your busy schedule. Thank you for your appreciation and give me a chance to show yourself! I believe that you will be the best Bole, I will not let you down!

I have 3 years experience in medical device sales. I am proficient in relevant sales skills, familiar with sales process, familiar with major hospital channels in Shanghai and have certain customer resources.I am extroverted, responsive, expressive, have strong communication skills and communication skills, have affinity; have a certain market analysis and judgment ability, good customer service awareness.

After graduation in 2017, I worked in Shanghai First Sales Company. I am mainly responsible for the sales of related products in Shanghai, develop potential channel customers, and complete the sales tasks assigned by the sales manager. I manage customer relationships, understand and discover customer needs and purchasing desires, introduce the advantages and characteristics of my products, provide professional consultation to customers, collect information about potential customers, and collect accounts receivable.

Actively return visits to customers who have been visited, understand the latest situation of customers, timely solve problems encountered by customers in the use of products, collect and feedback customer complaints, opinions and suggestions.

Finally, thank you again for your patience "listening". Thank you for giving me a chance to introduce myself. I hope that my marketing can stimulate your desire and promote a good cooperation. Finally, I wish you and your business a thriving business!

Looking forward to your reply!

Sincerely

Wilson Easton Huffman

* 983 Culbreth Rd.
* Charlottesville, VA 22903
* January 25, 2015
* Hiring Manager
* 123 14th Street, Los Angeles, CA 90064

**Wilson Easton Huffman**

**Job intention : Salesperson**